



OFFICIAL RESPONSES TO VENDOR QUESTIONS RFP-2018-DPHS-24-STATE

No.	Question	Answer
1.	General: Is the total anticipated budget \$2,580,971?	The total anticipated funding is \$2,758,845. See Addendum #1.
2.	General Is there a specific dollar amount that must be distributed to sub-recipients from the total budget?	Up to \$1,444,800 from combined Block Grant and General Funds will be directed to sub-recipients for school-based and community-based programs. Up to \$15,000 from Block Grant funds will be annually directed to sub-recipients for screenings done for adults in substance use disorder treatment facilities. Up to \$516,206 will be directed to sub-recipients from the CDC State Actions to Improve Oral Health Outcomes grant. Up to \$619,965 will be directed to sub-recipients from the HRSA Oral Health Workforce grant.
3.	General: a) Do the sub-recipients bill Medicaid? b) If so would the selected contractor be working with Medicaid billing or claims?	a) Some sub-recipients will bill NH Medicaid. b) No.
4.	General: If the funding is not available in the amounts anticipated from the different funding sources, does OHP anticipate that each aspect of the scope of work, including program contracts, would be reduced proportionally?	Only the scope of work related to a specific funding source will be impacted if not available. If the amount of funding is reduced from a specific funding source, then scope will be affected proportionally.
5.	Section 1.1, Purpose and Overview, pg	Yes. Drafting content and terms and identifying sub-recipients



No.	Question	Answer
	4 Does this include drafting content and terms, identifying and engaging sub-recipients?	will be a collaborative effort with the OHP.
6.	Section 2.2. Scope of Services, Sub-Section 2.2.1, Paragraph 2.2.1.1, pg 7, a) What is the scope and definition of the term “assist”? b) What actions does it include?	a) Assist means that the OHP will have a major role, but will depend upon the selected vendor to enact the agreed upon process. b) Inserting appropriate language about scoring applications in an RFA/RFP, assembling a knowledgeable and unbiased team to review applications, and notifying applicants about selections.
7.	Section 2.2. Scope of Services, Sub-Section 2.2.1, Paragraph 2.2.1.3, pg 7, a) How will selected vendor determine whether school-based dental programs will be extended in early 2020? b) How will selected vendor assist OHP in preserving community-based services for NH’s low-income, uninsured, and under-insured children and adolescents, including those enrolled in NH Medicaid?	a) The OHP and selected vendor together will evaluate the existing sub-recipient contracts, the availability of continued funding, and the availability of new resources or knowledge to determine if a new funding opportunity should be created or if extending the existing sub-recipient contracts will best meet the goals of the contracts. b) Selected vendor will consult with the OHP in early 2020 to determine whether school-based dental programs will be extended to assist OHP in preserving community-based services for NH’s low-income, uninsured, and under-insured children and adolescents, including those enrolled in NH Medicaid.
8.	Section 2.2. Scope of Services, Sub-Section 2.2.2, Paragraph 2.2.2.1, pg 7, a) What is the scope and definition of the term “assist”? b) What are the actions required to	a) and b) See answers to Q. 6



No.	Question	Answer
	complete said actions?	
9.	Section 2.2, Scope of Services, Subsection 2.2.3 pg 8 a) How will screening, fluoride treatment, and referrals at SUD treatment centers be paid? b) Who will hold the funds? c) Will the selected vendor have responsibility involving payment to the dental centers?	a) The vendor will pay invoices submitted by the dental centers. b) DHHS will hold the funds. The vendor will submit invoices to DHHS to pay dental centers. c) The vendor will have responsibility for payment to sub-recipient dental centers.
10.	Section 2.2, Scope of Services, Subsection 2.2.4, Paragraph 2.2.4.2 pg 8 a) What is required of the vendor to plan, implement and evaluate the Oral Health Program objectives and activities? b) What is the level of support required of the vendor in “working with OHP” to plan and implement the Basic Screening Survey?	a) The applicant’s experience and expertise will assist the OHP to accomplish this. Work will be decided in the kick-off meeting. b) See 2.2.4.2.1. The MOUs/MOAs will be between the vendor and the dental hygienists to accomplish the work. See 2.2.4.2.2 and 2.2.4.2.3. All work described in MOUs/MOAs will be in accordance with the guidance from ASTDD and DPHS Chronic Disease Section Epidemiologist.
11.	Section 2.2, Scope of Services, Subsection 2.2.4, Paragraph 2.2.4.2 Subparagraph 2.2.4.2.1 pg 8 a) How is an MOU/MOA developed? b) How will the selected vendor coordinate the screenings with the survey expert from ASTDD and	a) We look to applicant to describe their process. b) We look to applicants to describe how they will coordinate with the OHP to accomplish this.



No.	Question	Answer
	DPSH CDS Epidemiologist?	
12.	<p>Section 2.2, Scope of Services, Subsection 2.2.4, Paragraph 2.2.4.2 Subparagraph 2.2.4.2.2 pg 8</p> <p>a) What training for screenings will the selected vendor provide?</p> <p>b) What level of support will the selected vendor be required to provide for these trainings?</p> <p>c) Will the Department use their system to procure equipment and supplies?</p> <p>d) If the Department uses their procurement system, how much involvement will the selected vendor have in the selection of equipment and supplies?</p>	<p>a) The OHP will provide training for screeners.</p> <p>b) The vendor will convene the trainings.</p> <p>c) The vendor will purchase equipment and supplies. Choice of supplies and equipment will be determined in consultation with the OHP.</p> <p>d) NA</p>
13.	<p>Section 2.2 Scope of Services, Subsection 2.2.4, Paragraph 2.2.4.3 Pg 9</p> <p>How will the selected vendor work with the OHP to convene trainings and technical assistance to school-based dental programs?</p>	<p>The OHP will provide some training and technical assistance. As needed, the vendor will secure the services of other experts to provide trainings/technical assistance through MOAs/MOUs. The vendor will convene in-person or conference call meetings.</p>
14.	<p>Section 2.2 Scope of Services, Subsection 2.2.4, Paragraph 2.2.4.4 Pg 9</p> <p>What is the depth that the selected vendor will work with the OHP to convene key partner work groups to develop strategies</p>	<p>We are interested in learning from applicants what depth they can contribute.</p>



No.	Question	Answer
	for sealant program operations, quality efforts, program outreach and sustainability?	
15.	<p>Section 2.2 Scope of Services, Subsection 2.2.4, Paragraph 2.2.4.5 Pg 9</p> <p>How will the selected vendor develop and deliver education to dentists and ER physicians in dental health professional shortage areas on the use of the Prescription Drug Monitoring Program, SBIRT and prescribing for pain management?</p>	The vendor will coordinate with the OHP about the creation of sub-contracts or MOAs/MOUs in order to engage those with the required expertise to deliver education. The vendor may provide support a range of services to the contracted entities, as needed, for their delivery of education. Describe your organization's capacity/experience to do this kind of work.
16.	<p>Section 2.2 Scope of Services, Subsection 2.2.6, pg 9,</p> <p>Is the "kick-off meeting" for organizational purposes between the vendor and the department or is it a larger, stakeholder event?</p>	The "kick-off meeting" is for organizational purposes between the vendor and the department.
17.	<p>Section 2.3 Reporting Requirements, Subsection 2.3.1, Paragraph 2.3.1.2 pg 10</p> <p>a) Is the vendor responsible for defining the data to be collected during the SUD treatment center visits?</p> <p>b) Is the vendor responsible for data-entry and storage?</p> <p>c) Is OHP requiring 12 visits to a SUD Treatment Center for each</p>	<p>a) No</p> <p>b) No</p> <p>c) A total of 12 visits statewide</p>



No.	Question	Answer
	community-based sub-recipient OR a total of 12 visits statewide?	
18.	Section 2.3 Reporting Requirements, Subsection 2.3.2, pg 11 a) Are the school-based program and the community-based report forms presently defined? b) Is the vendor responsible for data-entry and storage?	a) There are current report forms. These forms could be revised slightly. b) No.
19.	Section 2.3 Reporting Requirements, Subsection 2.3.2, Paragraph 2.3.2.3 pg 11 a) Has the performance measures for oral health visits by dental hygienists to adults at SUD treatment centers been established or is it expected that the vendor and the Department will establish these during the “kick-off” meeting? b) Is the vendor responsible for data-entry and storage?	a) The performance measures will be established during kick-off meeting. b) No
20.	Section 2.3 Reporting Requirements, Subsection 2.3.2, Paragraph 2.3.2.4 pg 11 a) How will the screening data from the Third Grade Survey be collected? b) Where and how will the data be stored?	a) The dental hygienists will collect the data during their screenings. b) This will be confirmed during the kick-off meeting c) The vendor and the OHP will be in communication with the hygienists to monitor progress and assure completion of the screenings by the completion date established together. d) No



No.	Question	Answer
	c) Will the selected vendor be expected to oversee the hygienists completing the screening? d) Will the selected vendor be responsible for data-entry and storage?	
21.	Appendix D, Addendum to CLAS Section of RFP for Purpose of Documenting Title VI Compliance, pgs. 58-78 Who is the target of the LEP efforts by the vendor?	See RFP sections 2.4.4, 2.4.5 and 2.4.7.